# **Annual Accounts 2019**

#### **CONSOLIDATED REPORT**



#### **EXAMPLE AS**

Reg. code: 00000000

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#### > Main Indicators 2019

Net sales:	742 100 000 EUR
incl. export sale:	109 100 000 EUR
Operating profit/loss:	183 900 000 EUR
Net profit/loss:	171 000 000 EUR
Assets:	3 087 200 000 EUR
Equity:	1 698 000 000 EUR
Share capital:	621 600 000 EUR
Cash flow:	63 500 000 EUR
Staff costs:	130 200 000 EUR
Number of employees:	5 696

### > Growth Indicators 19/18

Net sales growth:	-4.5 % 🔻
Operating profit growth:	221.5 % 👚
Net profit growth:	322.2 % 👚
Change of number of employees:	-9.4 % 👢

### > Additional Info

Main Field of Activity: Freight transport by road	
Financial Year: 01/01-31/12	
VAT Liability: VAT payer since: VAT number:	00/00/2000 EE000000000
Auditor: Anu Audiitor	

### > Main Consolidated Ratios

				Current	ratio (*)		
Ratio	01/01/2019 31/12/2019						
Liquidity and solvency	31712/2313	2016					
Working capital (th. EUR)	287 600.0	0.0	1.0	2.0	3.0	4.0	5.0
Current ratio (*)	2.2			Ouick r	atio (*)		
Quick ratio (*)	1.9			Quick i	atio ( )		
Cash ratio (*)	0.9	2016					
Collection period (days)	61	0.0	1.0	2.0	3.0	4.0	5.0
Capital circulation							
Assets turnover(*)	0.2	1		Debt ra	atio (*)		
Capital structure		2016					
Debt ratio (*)	0.4	0.0	0.2	0.4	0.6	0.8	1.0
Efficiency		0.0	0.2	0.4	0.0	0.0	1.0
Operating margin (%)	24.8			Operating	g margin (	%)	
Profit margin (%)	23.0						
ROA (%)	5.7	2016					
Cash flow (th. EUR)	63 500.0	0.0	5.0	10.0	15.0	20.0	25.0

# > Consolidated Balance Sheet (EUR)

ASSETS	31/12/19 (Propo	ortion ,%)	01/01/19 (Propo	ortion, %)	Trend,%
CURRENT ASSETS					
Cash	223300000	(7.2)	159800000	(5.4)	+39.7
Short term financial investments	1400000	(0.0)	0	(0.0)	+100
Short-term receivables and prepayments, incl:	246700000	(8.0)	173600000	(5.9)	+42.1
Trade receivables	158500000	(5.1)	88500000	(3.0)	+79.1
- accounts receivable	160600000	(5.2)	90600000	(3.1)	+77.3
- allowance for doubtful receivables	2100000	(0.1)	2100000	(0.1)	0
Tax prepayments and receivables			0	(0.0)	
Receivables from related parties	1600000	(0.1)			
Other current receivables	86600000	(2.8)	85100000	(2.9)	+1.8
Inventories, incl:	65200000	(2.1)	71900000	(2.4)	-9.3
Raw materials	33700000	(1.1)	25900000	(0.9)	+30.1
Work in progress	28700000	(0.9)	43700000	(1.5)	-34.3
Finished goods	2800000	(0.1)	2200000	(0.1)	+27.3
Merchandise			100000	(0.0)	
Inventory prepayments			0	(0.0)	
Other inventories					
Current biological assets			0	(0.0)	
CURRENT ASSETS, TOTAL	536600000	(17.4)	405300000	(13.7)	+32.4
ION CURRENT ASSETS					
Non current financial investments, incl:	41100000	(1.3)	4600000	(0.2)	+793.5
Investments in subsidiaries and associates	2000000	(0.1)	4600000	(0.2)	-56.5
Financial investments	39100000	(1.3)	0	(0.0)	+100
Receivables and prepayments			32900000	(1.1)	
Investment property			0	(0.0)	
Property, plant and equipment, incl:	2469300000	(80.0)	2473900000	(83.6)	-0.2
Land (at cost)	43000000	(1.4)	43600000	(1.5)	-1.4
Buildings (at cost)	1239000000	(40.1)	256600000	(8.7)	+382.9
Machinery and equipment (at cost)	2061700000	(66.8)	2024900000	(68.5)	+1.8
Other tangible assets (at cost)	6200000	(0.2)	5900000	(0.2)	+5.1
Accumulated depreciation (-)	1484800000	(48.1)	1420600000	(48.0)	+4.5
Unfinished Projects	604200000	(19.6)	953500000	(32.2)	-36.6
Prepayments			610000000	(20.6)	
Long term biological assets			0	(0.0)	
Intangible assets, incl:	40200000	(1.3)	41100000	(1.4)	-2.2
Goodwill	3500000	(0.1)	3500000	(0.1)	0
Development expenditures	800000	(0.0)	0	(0.0)	+100
Concessions, patents, licenses, tradem.	35900000	(1.2)	37600000	(1.3)	-4.5
Prepayments for intangible assets			0	(0.0)	
Other intangible assets			0	(0.0)	
NON CURRENT ASSETS, TOTAL	2550600000	(82.6)	2552500000	(86.3)	-0.1
SSETS, TOTAL	3087200000	(100.0)	2957800000	(100.0)	+4.4

LIABILITIES AND EQUITY	31/12/19 (Propo	ortion ,%)	01/01/19 (Propo	rtion, %)	Trend,%
CURRENT LIABILITIES					
Current loan liabilities, incl:	35800000	(1.2)	31100000	(1.1)	+15.1
Repayment of loans			11800000	(0.4)	
Current bonds					
Other loan commitments	16500000	(0.5)			
incl finance lease obligations					
Payables and prepayments, incl:	155400000	(5.0)	179000000	(6.1)	-13.2
Trade creditors	84200000	(2.7)	89000000	(3.0)	-5.4
Employee-related liabilities	19200000	(0.6)	17800000	(0.6)	+7.9
Taxes payable	33900000	(1.1)	50200000	(1.7)	-32.5
Other current payables	11500000	(0.4)	15300000	(0.5)	-24.8
- incl. interest payable			0	(0.0)	
Prepayments received	6600000	(0.2)	6700000	(0.2)	-1.5
Government grants			0	(0.0)	
Provisions	57800000	(1.9)	39700000	(1.3)	+45.6
CURRENT LIABILITIES, TOTAL	249000000	(8.1)	249800000	(8.4)	-0.3
NON CURRENT LIABILITIES					
Non current loan commitments, total	928500000	(30.1)	932500000	(31.5)	-0.4
Loans, notes and financial lease payables	926700000	(30.0)	932500000	(31.5)	-0.6
Other non current loan commitments	1800000	(0.1)	0	(0.0)	+100
Payables and prepayments	181000000	(5.9)	172600000	(5.8)	+4.9
Non current provisions	30700000	(1.0)	31000000	(1.0)	-1
Non current government grants	30700000	(1.0)	0	(0.0)	•
NON CURRENT LIABILITIES, TOTAL	1140200000	(36.9)	1136100000	(38.4)	+0.4
LIABILITIES, TOTAL	1389200000	(45.0)	1385900000	(46.9)	+0.2
	130320000	(13.0)	130330000	(10.5)	. 0.2
EQUITY		(5.5)		(= =)	
Minority shareholding	900000	(0.0)	1100000	(0.0)	-18.2
Majority shareholding	1697100000	(55.0)	1570800000	(53.1)	+8
Issued capital	621600000	(20.1)	621600000	(21.0)	0
Unregistered equity			0	(0.0)	
Share premium	259800000	(8.4)	259800000	(8.8)	0
Treasury shares			0	(0.0)	
Statutory reserv capital	62100000	(2.0)	62100000	(2.1)	0
Other reserves	-16600000	(0.5)	27800000	(0.9)	-159.7
Unpaid capital					
Other equity					
Retained earnings/loss	599200000	(19.4)	559000000	(18.9)	+7.2
Annual period profit/loss	171000000	(5.5)	40500000	(1.4)	+322.2
EQUITY, TOTAL	1698000000	(55.0)	1571900000	(53.1)	+8
LIABILITIES AND EQUITY, TOTAL	3087200000	(100.0)	2957800000	(100.0)	+4.4

# > Consolidated Income Statement (EUR)

SCHEME 1	01/01/19-31/12/19	<b>2019</b> (Percentage,%)	01/01/18-31/12/18	2018 3 (Percentage,%)	Trend,%
REVENUE	742100000	(100.0)	776700000	(100.0)	-4.5
Other income	89600000	(12.1)	16700000	(2.2)	+436.5
Changes in inventories of agricultural production			0	(0.0)	
Profit/loss from biological assets			0	(0.0)	
Changes in inventories of finished goods	-14500000	(2.0)	28000000	(3.6)	-151.8
Work performed by entity and capitalised			0	(0.0)	
Raw materials and consumables used	-290000000	(39.1)	-326700000	(42.1)	-
Other operating expense	-69700000	(9.4)	-89300000	(11.5)	-
Employee expense, incl:	-130200000	(17.5)	-139600000	(18.0)	-
Wages and salaries	-105300000	(14.2)	0	(0.0)	-
Social security costs			0	(0.0)	
Pension expenses			0	(0.0)	
Other employee expenses	-24900000	(3.4)	0	(0.0)	-
Depreciation and impairment loss reversal	-143400000	(19.3)	-208600000	(26.9)	-
Significant impairment of current assets					
Other expense			0	(0.0)	
TOTAL PROFIT/LOSS	183900000	(24.8)	57200000	(7.4)	+221.5
Financial income and expenses, incl:	-12800000	(1.7)	-1800000	(0.2)	-
Profit/Loss from subsidiaries and associates					
Profit/Loss from financial investments			2500000	(0.3)	
Interest income	300000	(0.0)			
Interest expense	-14500000	(2.0)	-10600000	(1.4)	-
Other financial income and expenses	1400000	(0.2)	6300000	(0.8)	-77.8
TOTAL PROFIT/LOSS BEFORE TAX	171100000	(23.1)	55400000	(7.1)	+208.8
Income tax expense	-100000	(0.0)	-14900000	(1.9)	-
TOTAL ANNUAL PERIOD PROFIT/LOSS, incl:	171000000	(23.0)	40500000	(5.2)	+322.2
Parent company's share	170900000	(23.0)	40500000	(5.2)	+322
Minority shareholder's share	100000	(0.0)	0	(0.0)	+100
Other comprehensive profit/loss	-44400000	(6.0)	-24900000	(3.2)	-
ANNUAL COMPREHENSIVE PROFIT/LOSS	126600000	(17.1)	15600000	(2.0)	+711.5

# > Consolidated Cash Flow Statement (EUR)

Report created on: 01/07/2020

	<b>2019</b> 01/01/19-31/12/19	<b>2018</b> 01/01/18-31/12/18	Trend, %
idirect method	01/01/10 01/12/10	01/01/10 01/12/10	
Operating profit/loss	245300000	351100000	-30.1
Depreciation and impairment of fixed assets	2 1330000	331.00000	30
Profit/loss from sale of fixed assets			
Changes in receivables and prepayments			
Changes in inventories			
Changes in payables and prepayments			
Interest paid	-30300000	-43900000	_
Interest received	200000	500000	-60
Income tax paid	-14900000	0	-
Proceeds from grants	1.555555	, and the second	
Other operating cash flows		0	
Dividends received		· ·	
rect method			
Receipts from sales			
Other income from operating activities			
Payments to suppliers			
Payments to employees			
ASH FLOWS FROM OPERATING, TOTAL	200300000	307700000	-34.9
Purchase and sale of fixed assets	-121800000	227900000	-153.4
Purchase and sale of subsidiaries and associates		1900000	
Purchase and sale of other financial investments	4700000	4000000	
Loans given	-4300000	-2900000	
Repayments of loans given		0	
Interest received	2000000	0	100
Dividends received	2000000	0	+100
Purchase and sale of investment property		0	
Proceeds from grants Other cash flows from investments	0700000	-435200000	.100
	8300000		+100
ASH FLOWS FROM INVESTING, TOTAL	-115800000	-168300000	•
Loans received		30400000	
Repayments of loans received	-20000000	-7100000	
Change in overdraft balance			
Repayments of finance lease			
Interest paid			
Proceeds from grants			
Proceeds from issuing shares		0	
Proceeds from repurchased treasury shares			
Dividends paid	-100000	-61900000	-
Income tax paid			
Other cash flows from financing	-900000	-1200000	-
ASH FLOWS FROM FINANCING, TOTAL	-21000000	-39800000	
ASH FLOWS, TOTAL	63500000	99600000	-36.2
Cash and cash equiv. beginning of period	159800000	60200000	+165.4
Change	63500000	99600000	-36.2
Effect of exchange rate changes			
Cash and cash equiv. end of period	223300000	159800000	+39.7



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